

CRITERION V KEY INDICATOR 5.1 METRIC NO. 5.1.4

INDEX

- **1.** Name of the Activity conducted by the HEI to offer guidance for competitive examinations by the institution during the year.
- 2. Name of the Activity conducted by the HEI to offer guidance for career counselling by the institution during the year.



AQAR 2022-2023

2022-2023

Sr. No.	Date	Name of the Activity conducted	Students benefitted
1	From 22nd November, 2022 to 25th January, 2023	Training and Coaching for Competitive Examination Conducted by 'Gadget – The Career Tool'	18
2	12-07-2022	Webinar on 'Job Opportunities for B.Sc., M.Sc. & Life Science Graduates in Healthcare IT, Pharmaceuticals and Research Companies in India' in association with RACE	39
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4	5-09-2022 to 12-09-2022	Career Guidance Week and Alumni Engagement By BID	50
5	6-09-2022	'How to prepare for CAT & different competitive exams' by Career Launcher	64
6	13-09-2022	Career Guidance Seminar on "Job Opportunities in Aviation, Hospitality and Travel & Tourism Management" by Fly High Institute	92
7	14-09-2022	Student Knowledge Sharing Programme by ICFAI Business School on "Preparing an Effective Resume and Delivering an Effective Personal Interview"	50
8	16-09-2022	Seminar on 'Skill Enhancement on Data Science' by N.U. Intelligence Pvt. Ltd.	52
9	20-09-2022	Career Guidance seminar by Ar. Meera Misal on 'Post Graduation Opportunities'	66
10	28-09-2022	Seminar on "Kick Start Your Professional Career" by VIOSA, Mumbai	113
11	06-10-2022	Seminar on "LinkedIn- Building Better LinkedIn Profile for Increased Visibility" by ITM Business School	52
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13	13-10-2022	Workshop by Makarand Sir Tutorial on Quantitative Aptitude, Logical Reasoning & Data Interpretation	74
14	15-11-2022	Seminar on 'Opportunities in the Healthcare Sector' by Virohan Institute of Health and Management Sciences	80
15	16-11-2022	Seminar on "Staff Selection Commission Constable (GD) 2022 ", in collaboration with Gadget- The Career Tool	62



16	18-11-2022	O22 Career Guidance Webinar on "How to Make the				
		Right Choice for Successful Career, Career				
		Opportunities in Emerging Sectors, Industry 4.0" by				
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	November,	Examinations, In collaboration with Gadget- The				
	2022	Career Tool				
19	22-11-2022	Seminar and Group Discussion Workshop on "How	72			
		to be excellent in GD" by Vikalp Education, Nagpur				
20	22-11-2022	Orientation Programme by Reserve Bank of India	85			
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		Animation & Gaming Courses" by MAAC				
22	25-01-2023	Seminar on "Awareness about Share Market" by LTE	82			
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23	03-02-2023	Seminar on 'Career in Management and	77			
		Entrepreneurship After Graduation' by Career				
		Launcher				
24	15-02-2023	Seminar on "Staff Selection Commission -Multi	69			
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		collaboration with Gadget- The Career Tool				
25	09-02-2023	"Success Mantra - intelligence & skills", by Nilaya	92			
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26	15-03-2023	Orientation Programme on "45 days online	58			
		Certification Course on Finance" by Green Growth				
		Consultancy				
27	28-03-2023	Seminar on Education Abroad by SI-UK Institute,	30			
		Nagpur				
28	10 March –	Training for Advanced Retail Skills Skill	74			
	15 April	Development Program under Bajaj Finserv CSR				
	2023	Initiatives				
	1811					
Total students benefitted						



Training & Placement Cell REPORT-1 Training and Coaching for Competitive Examination Conducted by 'Gadget – The Career Tool' From 22nd November, 2022 to 25th January, 2023

Coaching for Competitive Examination Conducted by 'Gadget – The Career Tool' from 22nd November, 2022 to 25th January, 2023. The course duration was of 100 hours. Syllabus includes Quantitative Aptitude, Reasoning, English and General Knowledge. Course fees were Rs. 1250/- per student which includes Mock Tests, complete course E-book with 4000 questions. E- certificate was provided to every participant. 18 students registered for the coaching.

Sr. No.	Name	Class	Semester	Receipt No.	Amount Rs.
1	Manisha Jha	B com	Ι	1201	1250
2	Anushka Singh	B com	I	1201	1250
3	Priya Dhurve	B com	I	1202	1250
4	Taniya Goutam	BA	I	1203	1250
5	Renu Ram	B Sc	I	1205	1250
6	Tanu Singh	B com	Ι	1206	1250
7	Komal Thakur	BA	III	1207	1250
8	Rupali Motilinge	BA	Ι	1208	1250
9	Roshani Rathod	B com	V	1209	1250
10	Mrunal Rathod	B Sc	III	1210	1250
11	Sneha Giri	B com	Ι	1211	1250
12	Unnati Shukla	BA	III	1212	1250
13	Vishakha Thakre	B com	Ι	1213	1250
14	Priyanka Singh	B Sc	III	1214	1250
15	Himani Meshram	B com	V	1215	1250
16	Pallavi Yeole	B com	Ι	1216	1250
17	Ritika Sahani	B com	Ι	1217	1250
18	Simran Wahane	B com	Ι	1218	1250
				Total	22500

Mrs. V. D. Kaneaelleir

Dr. Vandana Kawadkar Convenor



Training & Placement Cell REPORT-2

Webinar on 'Job Opportunities for B.Sc., M.Sc. & Life Science Graduates in Healthcare IT, Pharmaceuticals and Research Companies in India' in association with RACE (Royal Academy of Career Excellence) 12 July, 2022

A webinar was arranged in association Royal Academy of Career Excellence for B.Sc., M.Sc. final year appeared and passed students. Mr. Meher Tendulwar, Director, RACE, was the facilitator. He said that RACE academy has designed Job Oriented online Training and certification course specially for B.Sc., M.Sc. and Life science graduates to get placed in MNCs for Medical Coding, Clinical Research, Pharmacovigilance, CDM, etc. He talked about various career options for Life Science graduates as Clinical Research Associate, Clinical Trial Associate, Clinical Research Co-ordinator, Medical Coder, Medical Coding Executive, Drug Safety Associate, Pharmacovigilance Associate & Executive, CDM Analyst, etc. He also told that their institute prepares student for interview, makes them employable. They provide job oriented paid online training of three months. The webinar was very informative. 39 students attended the webinar.



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Training & Placement Cell REPORT-3

Webinar on "Career Guidance on MBA Entrance Examinations - CAT, SNAP, NMAT" organized on 23 August 2022 in association with Calliber's Nova

A career guidance seminar on "MBA Entrance Examinations - CAT, SNAP, NMAT" was organized on 23 August, 2022 for second and final year students of the college. It was conducted in Room No. G-6 at 11 am. The objective of the seminar was to give information to the students about various entrance examinations to pursue MBA, how to crack these exams and what are the career opportunities after MBA? Mr. Pankaj Agrawal, Director-Calliber's Nova was Resource Person. He gave information about various types of entrance examinations conducted at college level by private colleges, at state level, national level and international level. He also guided the students regarding the course contents of the entrance examinations. He elaborated the importance of keeping updated General Knowledge by differentiating between static and current general knowledge. Students were also asked few questions on the same, for keeping the session interactive. Few examples were also quoted by him regarding the questions asked in entrance examination including mathematics, logical reasoning and general knowledge. The session was very interactive.

Dr. Vandana Kawadkar introduced the resource person and confer vote of thanks at the end of the session. Total 44 students of B.Com. Final, BBA Second year and Final year attended the seminar.



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AQAR 2022-2023

Department of Interior Design REPORT-4 Career Guidance Week and Alumni Engagement from 5/09/2022 to 12/09/2022

A week-long career guidance lecture series was organized for third- and fourth-year students of Bachelor of Interior Design from 5/09/2022 to 12/09/2022. 65 students of fifth semester and seventh semester participated and benefitted from the workshop. The programme was inaugurated on the occasion of Teacher's Day.

The outcome of the audio-visual presentations on career options was to orient students to different career opportunities after graduation in interior design.

The lecture on 'The Profession of Interior Design in The Corporate Sector' on 5/09/2022 by Urvashi Bannerjee explained the profile of possible avenues in the field of modular furniture. Urvashi, an alumnus of this department has 15 years of work experience in the field of modular furniture.

'The Profession of Interior Design in The Arts and Crafts Sector' by Deepa Deshpande highlighted the possibilities of designing interior accessories and handicrafts befitting a designed interior space. An alumnus of this department, Deepa has 17 years of work experience in the field of manufacturing interior accessories. Ms. Arundhati Sathe spoke about 'The Role of IIID and the Profession of Interior Design'. Arundhati is currently working as the chairperson of IIID Nagpur regional chapter and has 10 years of experience in the field. Both the speakers are alumni of the department and their presentations were held on 6/9/2022. The lecture on post-graduation opportunities by Aishwarya Nimbulkar, an alumnus of the Department on 10/09/2022, paved the path to education opportunities after graduation.



BID- Career Guidance Week and Alumni Engagement from 5/09/2022 to 12/09/2022

Convenor- Dr. Sumita Sapre



Training & Placement Cell REPORT-5

'How to prepare for CAT & different competitive exams' by Mr. Akash Jaiswal, from Career Launcher on 6th September, 2022

A seminar was arranged for students of second year of the college, to aware and guide students for the preparation of various competitive examinations. After graduation students generally opt for MBA hence the session was arranged to provide them guidance for the same. Resource person was Mr. Akash Jaiswal, Mentor and Renowned Faculty of Career Launcher Nagpur. He is the best Motivator and Speaker. He Guided thousands of students in choosing the best career option. He asked students about their future goals and shared other options available. He beautifully presented various career options in form of colourful graphs, pie charts as well as flowcharts to make it easier for the students to interpret and analyse all the options and then choose the most suitable career decision for them. The students were told about Common Admission Test (CAT) which is a computer-based management aptitude test. It is the biggest MBA entrance test in the country. CAT evaluates candidates based on their knowledge, aptitude, and skills. Almost every college in India accepts CAT score. A good percentile in CAT, may lead best of career strategies. He shared some tricks for cracking CAT exam like time management, speed and accuracy, selecting the right set of questions, number of attempts, section wise strategy, online study groups, mock test, last minute discussions and many more in detail. He created a confidence among students that anyone can make sincere efforts and achieve goal. He presented real world examples of success stories after cracking CAT which motivated students a lot. The session was very interactive. 64 students of various faculties attended the seminar.



'How to prepare for CAT & different competitive exams' by Mr. Akash Jaiswal, Career Launcher, on 6th September, 2022

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Training and Placement Cell Report -6 Career Guidance Seminar on "Job Opportunities in Aviation, Hospitality and Travel & Tourism Management" by Fly High Institute on 13 September, 2022. from 10am to 11am in Room No. G-6, Commerce Building

A seminar was conducted in collaboration with Fly High Institute, Nagpur, to brief the students about career opportunities in field of Aviation, Hospitality, Travel & Tourism.

Mrs. Cinderella Joseph was the resource person. She gave information about the jobs in aviation sector as Air Hostess/Cabin Crew, Airport Ground Services, Cargo Management, Aviation Management, etc. She also highlighted the opportunities in Travel and Tourism Industry as Tour Operation Executive, Hospitality Management Executive, etc. She elaborated the various training courses available in their institute. She guided the participants about aviation training which includes communication skills, grooming, inflight services, airport operation, etc. They facilitate hospitality training including Soft Skills, Hotel Laws, Food and Beverages, Basic Hotel Accounting, etc. Also training on Tourism Management is available which includes introduction to tourism, Tour Management, Foreign Exchange, Guest Relationships, etc. She also spoke about various perquisites provided by the companies for travelling, duty free stores, in case of females – maternity leave, etc. The session was very interactive. 92 students from commerce faculty attended the seminar.



"Job Opportunities in Aviation, Hospitality and Travel & Tourism Management" by Fly High Institute on 13 September, 2022

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Dr. Vandana Kawadkar Convenor



Training and Placement Cell Report -7

Student Knowledge Sharing Programme by ICFAI Business School on "Preparing an Effective Resume and Delivering an Effective Personal Interview" on 14 September, 2022 from 11am to 12 in Room No. G-6, Commerce Building

A seminar was conducted in collaboration with ICFAI Business School, Nagpur, on "Preparing an Effective Resume and Delivering an Effective Personal Interview".

Miss Shweta Bhandari, Faculty at ICFAI Business School, Nagpur, was the resource person. She said that your communication skill gives impact on your interview. To enhance your communication skills students must have habit of reading newspaper regularly, it improves their vocabulary, general knowledge, knowledge about current affairs, etc. Now online Newspapers are available and student can read it through their mobile. Communication skill covers body language, voice modulation and audience engagement.

She talked about online interview. She said that you must use laptop for interview, keep mobile on silent mode while pursuing the interview. Mobile is necessary as backup, if laptop loses internet connection one can connect it through mobile data. Camera of laptop should be arranged properly; so, face to face interaction goes properly. Do not see yourself in laptop, it can create hurdles in interview, you cannot focus on questions of interviewer.

She talked about difference between, Biodata, Resume and Curriculum Vitae. Freshers must prepare resume. She briefed about how to prepare resume. Your resume should contain only true information. You must write about your hobbies, internship, other activities. But write only those things, on which you can clearly discussed on it.

50 students attended the session which was interactive and motivational.



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AQAR 2022-2023

Department of Interior Design REPORT-8

Career Guidance seminar by Ar. Meera Misal on 20.09.2022

An orientation lecture on 'Post Graduation Opportunities' was organized for third and fourth year students of the department on 20/9/2022 at 1.30 p.m. Ar. Meera Misal from 'Wecoach' guided the students on the meaning of design and applications of design in various fields such as product design, graphic design etc. Students were told about the different options in the field of design. The main outcome of the programme was opening gateways to different options in the field of design. The lecture aroused the interest of the students in the various fields of design. Information about different institutions offering these programmes was given to all the students. The programme was attended by sixty students. Dr. Sumita Sapre was the coordinator of the programme.



Dr. Sumita Sapre Teacher Incharge





Training and Placement Cell Report -9 Seminar on "Kick Start Your Professional Career", by VIOSA, Mumbai on 28 September, 2022 from 10am to 11am in Conference Hall

A seminar was conducted by Training and Placement Cell on 28 October, 2022 on "Kick Start Your Professional Career" for final year students of the college. Facilitator for the seminar was Mr. Abhay Joshi, Vice President, VIOSA, Mumbai. He gave information about AI (Artificial Intelligence) technology. He guided the students about few AI based software available free online which can create attractive resumes and competency reports for the students based on their inputs that can attract prospective employers in corporate world. He elaborated the importance of AI powered technology to find the dream career, to imbibe sectorial knowledge, enhancement of interview skills by practice with use of mock interview technique, automatic resume writer, etc.

113 students took advantage of this informative session.



Seminar on "Kick Start Your Professional Career", by VIOSA, Mumbai on 28 September, 2022

Mrs. V. D. Konvaller

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AQAR 2022-2023

Faculty of Commerce & Management REPORT -10 "LinkedIn- Building Better LinkedIn Profile for Increased Visibility" 06.10.2022

On 6 October 2022, ITM-Business School conducted seminar on "LinkedIn-Building Better LinkedIn Profile for Increased Visibility" which was organised by faculty of Commerce & Management, LAD College, Nagpur for Final Year students in Conference Hall. Timing for the seminar was from 11.00 a.m. to 12.00 p.m. the speaker of seminar is Prof. Devyani Chakravarty.

She enlightened students about various aspects of LinkedIn Profile building. The Seminar covered the various important points like How to make a LinkedIn profile, Importance of a profile, Personal Branding Via LinkedIn, how to Make a professional image on LinkedIn, Importance of a profile picture, Details in the various sections of a LinkedIn profile, How to form and maintain professional relations via LinkedIn, Advantages of LinkedIn premium etc.

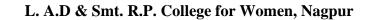
Visibility and professional identity was also discussed in seminar. How to make job profile for better career growth in pursuing our passion, seeking internship or getting job, skills required in the professional career and many more topics were discussed. It was a very helpful seminar for students who want to build a professional career.

In all 52 students of Final year were present in the seminar. Students were thankful to speaker and their team for sharing important knowledge and insight on preparation for LinkedIn Profile Building.



Mrs. V. D. Kowealhar

Dr. Vandana Kawadkar Convenor





Faculty of Commerce & Management REPORT-11

Orientation Program by Tata Consultancy Services on 12-10-2022

An orientation program was held at Niyogi hall for all the B.B.A., B.C.C.A. & B.Com final year students at 10.30 am by Tata Consultancy Services, Nagpur. The session was organised with an aim to familiarised the final year students with the employability status of Indian IT sector and also with the basic skill requirements for the beginners to be a part of TCS. Total 97 students attended the seminar. The session was glorified by four eminent speakers who imparted key information on specialized aspects. The interaction began with introductory talk by Academic Relationship Manager of TCS, Mr. Stephenmoses Dinkaran. He discussed the employability status of IT sector how it has been increased by 46.21% for the youth of 22-25 years youth. Hence, there is a high demand for freshers but all of them lack basic skills which are essential for any job profile. Mr. Jaffry- Associate Vice President & Mr Sanjib gave the insights of capital markets and he was happy to realise that our students were aware of it. Mr. Tausique-Operations Manager at TCS emphasized on how important is to keep ourselves updated in this global world. Ms. Surasree Bhattacharya- Accounts & Finance Delivering Leader guided students that one must have confidence and Basic Skills. Basic skills are defined as those skills primarily required for signing or oral communication and comprehension such as those used in conversation with clients and citizens. It includes communication skills, aptitude, reasoning, familiarity with MS-Office to get entry in any job.







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AQAR 2022-2023

Faculty Of Commerce and Management REPORT-12 Workshop by Makarand Sir Tutorial on Quantitative Aptitude, Logical Reasoning & Data Interpretation 13th October, 2022

Three days free of cost workshop was conducted by Makarand Sir Tutorial for students of B.B.A. Sem. I & all Sem. V of Faculty of Commerce & Management as part of their mission to upgrade skill and make the young girls employable. The program duration was 2 hours per day, conducted on 13, 15, 17 October, 2022. in Room No. G-6 in Commerce building. The workshop was on Quantitative Aptitude, Logical Reasoning & Data Interpretation. Facilitator was Mr. Makarand Ambatkar, Director, Makarand Sir Tutorial. 75 students participated in the workshop.



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Training and Placement Cell REPORT-13 Seminar by Virohan Institute of Health and Management Sciences on 'Opportunities in the Healthcare Sector' for science students on 15 November, 2022

Orientations program for job prospects in paramedical sciences was organized by training and placement cell of L.A.D. College for the students of B.Sc. Microbiology, Biochemistry and as well as for Biotechnology on 15 November, 2022 at 1.30 pm in Room No. G-6.

Nagpur placed Virohan Institute of Paramedical Sciences is the renowned Educational Institute which provides the training in all aspects of paramedical sciences to the student of Microbiology, Biochemistry and Biotechnology. They not only work on technical knowledge but also on students overall personality development which help the student in better carrier growth.

Mr Rahul Mankar, one of eminent faculty from Virohan Institute brief the students about the working of Virohan Institute, courses offered and job opportunities after completing the course and placement in different paramedical fields also. He gave details about eligibility criteria for the courses.

Dr. Vandana Kawadkar, Convener of Training and Placement Cell introduced about Mr. Rahul Mankar from Virohan institute. Overall, 80 students from Microbiology, Biochemistry and Biotechnology had attended the program. At the end of the program Dr. Milan Nimbalkar, member of Training and Placement Cell presented a formal vote of thanks.



Healthcare Sector' for science studentson 15 November, 2022

Dr. Vandana Kawadkar Convenor

Mrs. V. D. Kaneadlear



AQAR 2022-2023

Training and Placement Cell REPORT-14 Seminar on '' Staff Selection Commission Constable (GD) 2022 '' 16 November, 2022 In collaboration with Gadget- The Career Tool

A seminar was arranged by Training and Placement Cell on 11th November, 2022, at 12.30 pm in collaboration with Gadget- The Career Tool in Room No. G-6 in Commerce Building. The seminar was organized for all the students of the college.

The objective of this session was to give information about examination and form submission of 'Staff Selection Commission Constable (General Duty) Examination -January 2022'.

The session was conducted by Mr. Rahul Vaidya, Director, Gadget- The Career Tool. He gave information about salary structure, about job profile of this particular position. He gave information about syllabus, papers, reference books to clear these competitive examinations. He elaborated various levels of examination to achieve the job.

The session was very informative. At the end of the workshop Mr. Vaidya had interaction with students. He gave information about placement procedure and cleared doubts of students.

62 students attended the seminar and 12 students submitted the form.



Mrs. V. D. Kaneadhar

Dr. Vandana Kawadkar Convenor

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Training and Placement cell Report-15

Career Guidance Webinar on "How to Make the Right Choice for Successful Career, Career Opportunities in Emerging Sectors, Industry 4.0" by Kirloskar Institute of Advanced Management Studies On 18th November, 2022 from 2pm to 3pm

A webinar was conducted by Kirloskar Institute of Advanced Management Studies on 18-11-2022, on the topic "How to Make the Right Choice for Successful Career, Career Opportunities in Emerging Sectors, Industry 4.0" to brief students about career opportunities in the field of management studies.

Dr. Biplab Biswal, Director of Kirloskar Institute of Advanced Management, Pune, was the resource person. He enlightened students regarding Industrial Revolution 4.0 and explained them the difference of all industrial revolution in India. He also highlighted the importance of technology in today's world. He also guided students to make them proficient in market analysis, banking analytic and automated telecommunication to meet the demand of today's industries and he made students aware about the new technologies which will be used in future. Overall the session was very informative and thought provoking. Around 50 students attended the seminar.



Mrs. V. D. Kaneadhar

Dr. Vandana Kawadkar Convenor

C - 5KI - 5.1M - 5.1.4



AQAR 2022-2023

Faculty of Commerce & Management REPORT -16 Seminar on 'Capital Markets' by Tata Consultancy Services 19-11-2022

On 19.11.22, a seminar on 'Capital Markets' was held in Conference Hall for all the B.B.A., B.C.C.A. & B.Com. final year students at 10.30 am by Tata Consultancy Services, Nagpur. The session was organised with an aim to familiarised the final year students with the employability status of Indian IT sector and with the basic skill requirements for the beginners to be a part of TCS. The session was conducted by Subject Matter Expert (SME) on Capital Markets for upskilling of teaching faculties and student community in par with industry standards, thereby the students are hiring ready. Mr. Sameer Shinde, facilitator, gave information about stock market and various funds. He emphasized on hedge funds. He described meaning of hedge fund and hedge fund investment.

Miss Bhavika Modi and Miss Surabhi Dashsahrahastra are recently placed in TCS. They share their experience of interview at TCS, work culture at TCS, various facilities provided by TCS, about various free of cost courses that one can do while doing the job to upgrade the knowledge and to get promotion. They motivate students to prepare for campus drive of TCS.

Total **67** students attended the seminar. The session was glorified by four eminent speakers who imparted key information on specialized aspects.



Seminar on 'Capital Markets' by Tata Consultancy Services, Nagpur, on 19.11.22

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Training and Placement Cell REPORT-17

Orientation Programme for Coaching for Competitive Examinations In collaboration with Gadget- The Career Tool on 18 & 21 November, 2022

Orientation programme for coaching for competitive examination was arranged by Training and Placement Cell on 18 & 21 November, 2022, in collaboration with Gadget- The Career Tool in Room No. G-6 in Commerce Building. The seminar was organized for students of semester I of Commerce & Management, Humanities and Science & Technology.

The sessions were conducted by Mr. Rahul Vaidya, Director, Gadget- The Career Tool. He elaborated the students about job opportunities in Government sector and various examinations for these jobs. He gave information about the syllabus, papers, reference books for preparation of competitive examinations. He gave examples of Quantitative Aptitude, Logical Reasoning and English. He also informed about salary structure and various jobs. He elaborated various levels of examination to achieve the job.

36 students from Commerce, 56 students from Science and 47 students from Humanities attended the sessions, 17 students registered for the coaching.



Orientation Programme for Coaching for Competitive Examinations 18 & 21 November, 2022 in collaboration with Gadget- The Career Tool

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Training and Placement Cell REPORT -18

Seminar and Group Discussion Workshop on "How to be excellent in GD" by Mr. Rishi Chourasia, Founder & Director – Vikalp Education, Nagpur 22nd Novemberr, 2022 in Conference Hall

Training and Placement Cell organized a seminar and Group Discussion Workshop for final year students of the college on the topic "How to be excellent in GD". Facilitator was Mr. Rishi Chourasia, Founder & Director – Vikalp Education, Nagpur. It was conducted on 22nd Novemberr, 2022 in Conference Hall at 11am. He told students to set goal and prepare to achieve it. Whether the students plan to go for higher education or for job, they are to go through - Aptitude test, Group Discussion and Personal Interview with English Communication. He told student to improve your English communication and general knowledge by reading newspapers of good quality and communicate with friends in English, so that they can improve their communication skills. He gave many ideas to make mind work for the best results. Then he explained dos and don'ts of Group Discussion. He described types of GD. Then he took mock GD by giving the topic- 'Role of technology in our life'. 10 students participated in GD.

This was a motivational seminar as everyone gained knowledge as to how to overcome fears, disabilities, stress while appearing for GD. Eventually, the seminar ended and filled students with good and positive thought.

72 students took advantage of this informative session.



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Dr. Vandana Kawadkar Convenor

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AQAR 2022-2023

Faculty Of Commerce & Management REPORT -19 Orientation Programme by Reserve Bank of India 22.11.2022

A seminar was conducted by Reserve Bank of India on 22.11.2022 at Conference Hall for students of the college. The session was conducted under the campaign for motivating female candidates for recruitment in RBI. Mrs. ... conducted the session. She said that number of female employees is very less in RBI than other banks. She gave information about RBI, functions of RBI, how to apply for the various posts, how to study to crack the examination. She also talked about various perquisites RBI provides to its employees. She motivated students to apply for RBI recruitment. RBI team gifted dairy, pen and juice pouch to every participant.

85 students participated in the session.



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Training & Placement Cell REPORT -20 Career Guidance Seminar on "Orientation About Animation & Gaming Courses" By MAAC on 24 January, 2023 from 11am to 12 in Room No. G-6, Commerce Building

A Career Guidance seminar was conducted by Training & Placement Cell on "Orientation About Animation & Gaming Courses" by MAAC on 24 January, 2023, from 11am to 12 in Room No. G-6, Commerce Building.

Mr. Tarun Chavhan, Director, MAAC Institute, Nagpur, was the resource person. He gave information about MAAC Institution. MAAC is Maya Academy of Advanced Cinematics. It is the high-end 3D animation & VFX education brand of Aptech. The courses run by institute are Animation, VFX, Film Making, Gaming, Web & Graphic Design, Media & Entertainment. He gave information about animation by giving various examples of animated movies, cartoons, video games and explained how those are created. The session was very interesting, students gained knowledge about various technologies.

92 students attended the session which was very interactive and motivational.



By MAAC on 24 January, 2023

Mrs. V. D. Koweareller

Dr. Vandana Kawadkar Convenor



AQAR 2022-2023

Faculty of Commerce |& Management REPORT-21 Seminar on "Awareness about Share Market" by LTE Global Academy, Nagpur 25th January, 2023

A webinar was organised by Faculty of Commerce & Management, under the aegis of Safety & Security Literacy Year 2022-2023 on 25th January, 2023 at 10am in Room No. G-6. Mr. D. Kashyap, Mr. Nikesh Borkar and Mr. Arvind Parate, faculties at L.T.E. Global Academy conducted the session. Objective of the session was to aware students about share market and other financial institutions. Mr. Nikesh Borkar infomed students about career opportunities in the field of share market and various courses available to enter into this field.

The session was very interactive. 82 students attended the webinar.



Mrs. V. D. Kawalkar

Dr. Vandana Kawadkar Convenor



AQAR 2022-2023

Faculty of Commerce & Management REPORT- 22 Career Guidance Seminar on "Success Mantra - intelligence & skills", by Nilaya Foundation 9th February, 2023

Faculty of Commerce & Management organized a seminar on "Success Mantra intelligence & skills" conducted by Mr. Chetan Godbole, Faculty, Nilaya Foundation, Pune on 9th February, 2023 at 10 am in Room No. G-6. He enlightened students regarding the importance of personal skills and abilities in success. He asked the students to introspect the reason they chose Commerce field. He also told about various courses and prospects available for commerce students. He interacted with students and motivated them to participate in the role play during seminar. He simulated the mock interview session for the participants to make them aware about the scenario during actual interview.

NILAYA FOUNDATION (A Trust), is working on Youth Development to create Skilled, Character based and Responsible Youth through Practical and Value based Education. As a Part of Social Initiative in Youth Development they bring different speakers to enlighten the Commerce students on various topics, like Taxes, Corporate Skills, Soft Skills, Current Developments, Mind Building, Character Shaping, etc.

Overall, the session was very informative and interactive. Around 92 students participated in the seminar.



Mrs. V. D. Kaneadhar

Dr. Vandana Kawadkar Convenor

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Training and Placement Cell REPORT-23

Seminar on "Staff Selection Commission –Multi Tasking (Non-Technical) Staff Examination 2022" on 8th February, 2023 In collaboration with Gadget- The Career Tool

A seminar was arranged by Training and Placement Cell on "Staff Selection Commission – Multi Tasking (Non-Technical) Staff Examination 2022" held on 8th February, 2023 at 10.30 am for Commerce, Arts & Science students and Form Submission Camp arranged for submission of form for the same.

The objective of this session was to give information about examination and form submission of 'Staff Selection Commission Multi-Tasking (Non-Technical) Staff Examination 2022'.

The session was conducted by Mr. Rahul Vaidya, Director, Gadget- The Career Tool. He gave information about salary structure, about job profile of this particular position. He gave information about syllabus, papers, reference books to clear these competitive examinations. He elaborated various levels of examination to achieve the job.

The session was very informative. At the end of the workshop Mr. Vaidya had interaction with students. He gave information about placement procedure and cleared doubts of students.

69 students attended the seminar and 12 students submitted the form.



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Faculty of Commerce |& Management REPORT-24 Orientation Programme on "45 days online Certification Course on Finance" 15 March, 2023 at 9am in Room No. G-6

An orientation programme was organised by Faculty of Commerce & Management, on 15 March, 2023 at 9 a.m. in Room No. G-6 for second year & final year students in collaboration with Green Growth Consultancy Private Limited (GGC). Mrs. Ritika Tajpuriya, Founder-GGC, started session with providing information about the online certification course and opportunities available for internships and jobs in finance field. Mr. Sumit Tajpuriya, CA & Co-founder GGC, discussed about gap of manpower requirement and availability of quality manpower. He told that the whole online training module is developed as per the requirements of corporate organisations which will be game changer for students to build career in finance management field. He also updated students that after completing course they will get certificate from RTMNU and 3 credits in their mark sheet. Mr. Sangram Karwatkar, CA & Faculty at GGC, explained how sessions will be conducted and apps for different subjects will help them to understand their subject easily.

The session was very interactive. 58 students attended the session.



"45 days online Certification Course on Finance" on 15 March, 2023

Mrs. V. D. Kowealhar

Dr. Vandana Kawadkar Convenor



AQAR 2022-2023

Training and Placement Cell REPORT -25 Seminar on Education Abroad by SI-UK Institute, Nagpur 28.03.2023 Room No. G-6, Commerce Building

A seminar was arranged by Training and Placement Cell in collaboration with SUIK Institute, Nagpur. The objective of the program is to give information about the higher education in abroad. Mr. Sagar Atkulwar, Business Manager- SIUK discussed with students can apply for higher education in abroad countries. He discussed about various universities of United Kingdom, like Anglia Ruskin University, University of Birmingham and many more. Miss Gurushree Dindorkar, Consultant for UK admission inform students about UK University Fair where students can interact with university representatives like University of Bath, University of Liverpool and many more. She motivated students for taking higher education abroad. Mr. Sagar explained fee structure, job opportunities and about education loan. 30 students attended the seminar.



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Training and Placement Cell REPORT -26 Training for Advanced Retail Skills Skill Development Program under Bajaj Finserv CSR Initiatives for Employability Skills Training

"As per MoU with ICT Academy for setting up the Center for Skill Development Program, the college was allotted Advanced Retail Skills Training under Bajaj Finserv CSR Initiatives for Employability Skills Training. 100 students from Faculty of Commerce & Management registered and undergone for training of Retail Sector along with various other activities. Training started from 10th March, 2023 and concluded on15 April, 2023. The training was for empowering the students, developing their skills. Mrs. Jayashree Sharma was the trainer for Retail Store Management and Mrs. Swati Gupta was trainer for Soft Skills. Mr. Narendra Kumar, Senior Project Manager- Project Implementation, ICT Academy, Chennai visited the college for inspection. For practical knowledge students were visited Purti Super Bazar along with Mrs. Jayashree. The sessions were very fruitful.

74 students from Faculty of Commerce & Management participated in the training programme and appeared for assessment. Certificates were provided to the students.

An online placement drive was conducted on 9th June, 2023 for the post of Store Manager at Khadims India Pvt. Ltd. 14 students appeared for the drive and 2 students Miss Reena Sahu and Miss Sakshi Vijay Patil of B.Com. final year were selected for the same.

Pool campus drive was also organised in collaboration with R.S. Mundle, Dharampeth College, Nagpur and M.K. Mokhare College, Nagpur, on 10th and 11th July 2023 respectively. No candidates from our college went for the drive.



Mrs. V. D. Kaneadhar

Dr. Vandana Kawadkar- Convenor